

# TURNKEY SOLUTIONS: MANUFACTURING & FABRICATION

2021





## Overview

Over the past few years, sourcing activity for turnkey manufacturing and fabrication solutions has been on the rise, recording an increase of roughly 47% the past year alone. Three of the top industries driving this sourcing trend are industrial equipment manufacturing, energy and utilities, and automotive. Turnkey manufacturing as a service allows a business to outsource everything from a new product or parts design, material acquisition, manufacturing process and testing to packaging, distribution and service- all with a single supplier. It enables a business to streamline its supply chain while using minimal internal resources and overhead with new business friendly tax laws and reduce regulatory burdens. The bar to entry into business for small business startups has been lowered which could explain some of the increase our data shows.

A strong economy and a booming manufacturing sector in India continues to benefit businesses of all sizes. At the same time, a fierce competition both domestically and overseas is forcing companies to streamline their processes and stay agile contracting with turnkey manufacturers to reduce fixed costs and focus internal processes on optimizing their bottom line.

Redeure provides turnkey manufacturing solutions for the design, engineering, fabrication, packaging and shipping of products we manufacture through our network of pre-vetted and actively managed suppliers.

Redeure brings a breadth and depth of experience to take on the most challenging projects in industrial manufacturing and fabrication. Our proven capabilities allow us to deliver complete projects on time and without cost overruns- from proof of concept design, lab validation, and industrialization to high volume production and supply.

## Why Outsource?

Outsourcing all or part of your manufacturing allows you the time and financial resources to focus on your core business. As a one-stop shop for a multitude of turnkey manufacturing and value-added services, Redeure eliminates the need and hassle of dealing with multiple vendors for pieces and parts. By streamlining your manufacturing, Redeure helps you establish a competitive advantage by accomplishing tasks quicker, more effectively and more economically.



## Co-Engineering Solutions

Suppliers in our network have cross-functional design and engineering teams that collaborate with stakeholders in your organization to ensure economies of scale and quick turnaround times. They have cutting-edge technology that allows them to reverse-engineer your drawings and find innovative ways to cut time and expense from its manufacture.

## Single Point of Contact

You'll have an assigned customer service representative dedicated to answering your technical as well as logistical questions.

## Global Standards

Suppliers in our network provide material testing reports that identify all materials and processes from source to completion. International projects adhere to all relevant standards as well.

## Co-Engineering Solutions

Redeure only works with suppliers that have made significant investments in terms of social and financial capital to be at the cutting edge of global manufacturing standards. For instance, our fabricators use the latest waterjet cutting technology to deliver precision cuts and faster than standard turnaround times. Benders can do multiple bends and custom angles. Robotic and manual welders to give you the accuracy and durability that your project demands. And for the perfect finish, etching, powder coating and colormatching.

## Storage Savings

In addition to working with pre-vetted and verified manufacturers and fabricators, we work with our affiliate storage and logistics partners to give our clients the option of additional cost savings on quantity while having the products delivered on an 'as needed' basis. This means that the clients are able to get products delivered on a 'just-in-time' basis while enjoying economies of longer production runs and better working capital cycles.



## About Redeure

As the leader in Sourcing Support and Procurement Outsourcing Solutions, we help companies across a wide range of industries on their journey to high performance in offshore Sourcing and Procurement. Our high-performance Sourcing framework is a plug-n-play solution for all industries, sourcing categories, sizes and capabilities. It uses data, automation and 'effective' collaboration to better guide buying decisions, improve supplier relations and accelerate time-to-market with lower risk, at a lower total cost.

For more information, visit [www.redeure.com](http://www.redeure.com)

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